



Direct Source Expands Retail Offerings with Next Level Security Systems' All-In-One Product Platform

Technology offers improved business operations, enhanced situational awareness and faster response times

NEW YORK, Jan. 10, 2011 — Retailers can increase [security](#) and optimize network offerings with a new unified, networked security platform. The NLSS Gateway from [Next Level Security Systems](#), a developer of networked security solutions, is now available through [Direct Source](#), a nationwide technology solutions provider. The IP-based security solution enables retailers to benefit from the correlation of security data from multiple subsystems, including video management, [access control](#), intrusion detection and video analytics, as they are integrated into a single appliance.

“With this platform, we can offer our customers one cost-effective hardware and software solution that provides access to traditionally separate industry subsystems,” said [Brad Fick](#), president, Direct Source. “This integrated approach means retailers save time and money on [deployment](#) and execution, while gaining performance and scalability benefits throughout their stores.”

The NLSS Gateway, a 2010 [ASIS Accolades](#) winner, offers retailers a browser-based system to give users a comprehensive view of security operations and business processes. The NLSS Gateway can scale from a standalone unit to an enterprise-class system with features such as auto discovery and auto provisioning of edge devices. This system also offers remote management capabilities to allow retail loss prevention (LP) personnel to monitor operations from anywhere using a Web browser or mobile device.

“Our partnership with Direct Source enables us to bring the capabilities and cost efficiencies of the NLSS Gateway to the growing retail market, which is primed to take

advantage of networked-based solutions for security and LP purposes,” said Pete Jankowski, CEO and Chairman, Next Level Security Systems. “Direct Source provides us with the opportunity to tap into its network of industry specialists focused on tier one verticals and, as a result, allows us to bring the NLSS Gateway to a wider audience.”

Direct Source will showcase its retail technology solutions in booth #2336 at the [National Retail Federation BIG Show](#), Jan. 10-11, 2011, in New York.

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About Direct Source

Headquartered in Minneapolis, Minn., [Direct Source](#) (www.directsource.com) is a nationwide technology solutions provider for tier one retail, financial, and travel and lodging industries, with a network of more than 2,500 installation specialists. Direct Source’s hardware procurement, software development and deployment services are designed to help customers maintain a competitive edge and improve site productivity and customer service. Always vendor-neutral, the company draws upon its experience to recommend technologies that help clients operate faster, smarter and more profitably.

About Next Level Security Systems

Next Level Security Systems is a physical security company focused on developing a new breed of networked security solutions. Next Level’s products and solutions combine the performance, sophistication and functionality of enterprise-class security systems into a compact, unified and affordable solution. Led by a team of seasoned security executives and world-class engineers, Next Level was built around the core belief that exceptional performance and advanced technology should be both easy to use and affordable. The Next Level team’s mission is to develop advanced hardware and software products that set new standards in performance vs. cost. For additional information, visit <http://www.nlss.com>.

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