



PRESS RELEASE

**TELAID PARTNERS WITH NEXT LEVEL SECURITY SYSTEMS  
TO ENHANCE PRODUCT PORTFOLIO**

*The Next Level product suite enables Telaid to deliver unified security management*

**Niantic, Conn. – January 12, 2012** – [Telaid](#), a leading technology integrator specializing in multi-site deployments, today announced that it has signed a strategic partnership with Next Level Security Systems to deliver unified, networked security solutions to its customer base in the retail, financial and quick-serve restaurant markets.

“We are proud to provide Telaid with our advanced technology and look forward to a long-term, successful relationship,” said Jumbi Edulbehram, Vice President of Business Development, Next Level Security Systems. “The combination of the technical expertise of the Telaid integration team and our industry-leading unified security solutions provide customers with the best tools possible to enhance safety and maximize budgets.”

The addition of Next Level technologies, including the NLSS Gateway, to the Telaid technology portfolio demonstrates the importance of unified security management as a strategic element of major security installations. By offering Next Level solutions, Telaid is able to deliver to its customers a unified security solution that combines the performance, sophistication and functionality of an enterprise-class system in a compact and affordable solution.

The NLSS Gateway integrates networked video management, IP access control, video analytics and intrusion from the ground up to limit complex installations. Its rich functionality allows users to tap into the inherent benefits of video analytics, both live and forensic, to help enhance security, limit losses and maximize other business operations, such as training, staffing and marketing. The NLSS Gateway also includes clearly defined event management procedures that allow security personnel to make quicker, more informed decisions. The addition of Next

Level Remote Management Services (RMS) draws on improvements in cloud-computing technology to offer more than other hosted service models currently used in the security market.

“The addition of Next Level’s award-winning technologies to the Telaid security product portfolio helps complete our extensive product offering, enabling us to deliver unified systems that enhance security and situational awareness for our clients,” said Scott Patisga, President, Telaid. “Next Level’s unique approach to security management allows us to provide our customers with cost-effective, secure systems that deliver a high level of immediate and long-term value.”

Telaid focuses on providing world-class technology solutions while streamlining project management to save time, and reduce costs and risks in the field. Using its Zero Defect Model, Telaid’s staging and configuration services pre-prepare and pre-configure products for plug-and-play capability. It provides to its customers a host of innovative technology solutions through strategic alliances with industry leading providers including KRG2 and Sony Electronics. To learn more about Telaid, visit booth no. 2064 at the Retail’s Big Show on Jan. 16-17, 2011, at the Jacob Javits Convention Center in New York.

### **About Telaid**

Telaid is a leading systems integrator specializing in multi-site technology deployments and the delivery of state-of-the-art security, safety, IT and audio/video solutions. A full-service provider with more than 30 years of industry expertise, the company provides advanced technologies that offer lower operational costs and superior return-in-investment, and has the ability to configure products prior to deployment. Telaid delivers technology and services to some of the largest companies in the nation, and through the support of its National Service Delivery Organization services more than 100,000 client sites in North America. For more information, visit

<http://www.telaid.com>.

Telaid media contact:

Rhianna Daniels

O: 847-986-6141

M: 603.591.7209

[rdaniels@compasspublicrelations.com](mailto:rdaniels@compasspublicrelations.com)