



PRESS RELEASE

**NEXT LEVEL EXPANDS SALES AND SUPPORT NETWORK  
TO MEET DEMAND IN GLOBAL MARKETS**

*Partners with leading distributors to expand geographic reach in key markets*

**Carlsbad, Calif. – Jan. 11, 2012** – [Next Level Security Systems](#), a developer of a new breed of unified, networked security solutions, announced today the development of an enhanced sales and support organization in the EMEA markets. The expanded geographic team enables Next Level Security Systems to provide regional sales and technical support for the award-winning NLSS Gateway and the complete Next Level portfolio of security solutions and services.

"We've developed a comprehensive network of partners and distributors to ensure end customers in these regions experience the same high level of service and success we provide to our existing customers in the Americas," said John Steen, Vice President of Sales, Next Level Security Systems. "These strategic relationships enable us to provide our award-winning products to the fastest adopters of IP-based solutions in the world today."

Next Level established relationships with a number of leading area distributors including BitSolution, Bluecom, CCTV Center, OSEC, RAS Security, RFT Distribution, Videotronic AG, VTIS and WESTEC. Complementing the regional sales teams, a local support team based in Dusseldorf, Germany, will provide technical support and services to enable quicker assistance of customer needs throughout the EMEA regions.

“Next Level Security Systems provides unified, networked security solutions that exceed customer expectations while being an exceptional value,” said Robert Tate, Director, CCTV Center. “We look forward to offering their full-suite of products and services to increase our IP portfolio and enable us to deliver a world-class security management system to our customers.”

“Next Level combines a variety of otherwise independent products into a single solution to streamline installations and security management functionality. Next Level delivers top-of-the-line quality, efficient solutions to help customers build more effective security programs,” said Dirk Scheer, CEO, VTIS. “We look forward to a long-term relationship with Next Level as we help them expand their market share in the global arena.”

Based on open standards, the NLSS Gateway is part of a family of unified networked solutions including the [NLSS HD Media Decoder](#), [Next Level RMS](#), and a full line of [NLSS Access Control](#) edge devices, including access control panels, readers and card technologies. Next Level’s open, standards-based solutions integrate with the leading IP-based edge devices.

### **About Next Level Security Systems**

Next Level Security Systems is a physical security company delivering a new breed of unified networked security technologies. The NLSS Gateway, Next Level’s flagship product, is an award-winning, IP-based security management platform that integrates video management, access control, video analytics and remote management into a single appliance. It is successfully used in the retail, commercial, education, transportation and government markets. All of Next Level’s products, sold through distribution worldwide, combine the performance, sophistication and functionality of enterprise-class security systems into a compact, unified and affordable solution. For more information, visit <http://www.nlss.com>.

Sales contact:

[sales@nlss.com](mailto:sales@nlss.com)

(760) 444-1410

Media contact:

Rhianna Daniels

O: (847) 986-6141

M: (603) 591-7209

[rdaniels@compasspublicrelations.com](mailto:rdaniels@compasspublicrelations.com)